



It's A FACT...You Will Exit Your Business!

*Sooner or later every business owner will **exit their business** to retire, or take money from the business and move on to bigger and better opportunities.*

*The other option is to **die in the saddle** and exit never enjoying the ultimate fruits from years of investments, labor and sacrifices!*

If you plan to Exit your business in the next 1-2 years it is time to immediately start the process. After we get everything prepared, it often takes an average of 9-18 months to find the highest paying and most appropriate next owner. With the anticipation of an ultimate upturn in the economy and the investment fatigue of low paying interest rates, buyers with adequate funds are enthusiastically looking for businesses to buy. You may have just what they want!

If you plan to Exit your business in the next 3-5 years you have a unique opportunity to significantly increase your ultimate sales price as well as earn more income each month along the way. Starting now gives you the best of both...more income now and a bigger price at **Exit**. We all have only 8 (or 18) hours each day. Why not get more now and then! Unfortunately, too many owners wait until it is too late to increase anything.

If you would like to grow your business faster, you can do it through the purchase of another business which is easier than starting another one from scratch. Good, profitable businesses are entering the market as owners decide it is time to reap their rewards and move on to opportunities about which they have dreamed for decades. Interest rates for purchase are at historic low numbers. If you are interested, it is time to strike.

Please do not ignore the unfortunate circumstances in life that can cause an immediate **exit**. In four decades of helping entrepreneurs **Evaluate, Enter, Enhance** and **Exit** businesses, we've witnessed unforeseen issues like death, disability, divorce, disputes among partners/employees and other issues cause an immediate and unprepared **Exit**. These cause owners and families significant loss. With adequate and early preparation the financial losses can be avoided.

ABC Advocates Business Consultants has four decades of experience in assisting entrepreneurs as they **Evaluate, Enter, Enhance** and **Exit** business ownership all across America. Our outstanding experience can help you receive much more from your business ownership now and upon **Exit**. Choose the category above in which you find yourself and let's get started putting more money in your pocket.