



Signs On The Road To Exiting Business Ownership



Don't let the statistics on high failure rates & business closings discourage you from ultimately enjoying the results of years of investments, sacrifices and hard work which you have earned! *Sooner or later every business owner should exit their business to retire or take money from the business and move on to bigger and better opportunities.* Buyers with adequate funds are in the market now looking for what you may own.



Another very unfortunate option is *some owners die in the saddle and never enjoy the ultimate fruits from eighteen hour days of responsibilities.* Regardless of the option you take, what is received from the business is determined by what you do between now and then...beginning now! Don't lose your dream. Act on it now so you can dictate the ultimate results.



The worse option could be the results of unforeseen issues like *Death, Disability, Divorce, Disputes among partners/employees* and other issues which cause an immediate and unprepared exit. These cause owners and families significant loss. This is not necessary because there is a plan which will keep you ready for any option, putting more money in your pocket now and upon exit.

You started (or purchased) your business to be successful and exit under your own terms. This was to be the highlight of your career and entrepreneurial dreams. Now is the time to make the most important two decisions: *when do I want to exit* and will the sale of the business *provide adequate funds!*

For four decades, the *Primary Business Consultants* (PBC) of ABC Advocates Business Consultants have provided entrepreneurs with help to make these decisions. Most importantly, they have ultimately put in the hands of business owners the largest check of their career in the sale of their business ownership.

The best news is that proper actions can put more money in your pocket now as well as significantly increase the ultimate price received at exit. Give us a call to initiate your *Exit Strategy!*